



## 2009/2010 Board of Directors

### **David Jenkins – President**

Mr. David Jenkins has been elected to the position of President for 2009/2010, he begins a one-year term as President after serving as a director on the board for two years.

David is President of Borcom Associated Consultants Inc. a BC-based management consulting firm with a mission to help our clients' enterprises achieve excellence through the development of their strategic management and operational skills. As a National Quality Institute Advisor, David helps clients implement the Framework for Business Excellence. The National Quality Institute is Canada's leading authority on the achievement of excellence in public and private sector organizations. It administers the prestigious Canadian Award for Excellence.

David is a graduate of the University of Nottingham (B.Sc. Honours Chemistry) and has taken business courses at Harvard Business School and Penn State University.

### **Simone Brunton**

Simone Brunton is a Manager in the Kelowna office of Grant Thornton LLP. Simone specializes in business valuation, corporate finance and mergers and acquisitions. Simone graduated from Queen's University with a Bachelor of Commerce in 2002. From 2002 to 2007 she worked at Deloitte & Touche LLP in Toronto, as an auditor and business valuator specializing in clients in the technology and telecommunications sectors.

Simone is a Chartered Accountant, member of the Institute of Chartered Accountants of British Columbia, and member of the Canadian Institute of Chartered Accountants. She is also a Chartered Business Valuator and member of the Canadian Institute of Chartered Business Valuators. Simone moved to Kelowna with her husband in February 2008 and enjoys golfing and snowboarding in her spare time.

### **John Christie**

The principle of VTC, John Christie, is a seasoned corporate and small business manager with a wide array of skills learned over a varied career. John can help others to access capital, collaborate for multiple benefits, organize and streamline operations using Lean principles, develop new products, plan current and new business ventures - all with enthusiasm and thoroughness.

### **Aaron Dow**

As a lawyer at Farris, Vaughan, Wills & Murphy LLP, Aaron has had the opportunity to work with several local high tech companies in all areas of their business including the initial development of an effective corporate structure, securing financing through government agencies and/or private investment, and selling the business (to local or international purchasers).

### **Raghwa Gopal**

Raghwa Gopal is a co-founder and former owner of Vadim Software (the first IT Company in the Okanagan Valley). Over the last 30 years, he has been involved in all aspects of Vadim's operations - playing an active role in the company's strategic direction while providing technical leadership of the company. Most notable achievements have been the growth of Vadim's product base, huge growth in customer base (both in terms of numbers and geographical presence), a steady growth in number of employees and an excellent growth in both revenue and profitability. He has also setup a world class "off-shore" development centre for most of Vadim's software development.

Raghwa obtained his Computer Science training at the University of South Pacific in Fiji. He sits as a board member of a

number of local and some international businesses and various non-profit organizations. He is also an active member of the Science Council Advisory Board of OUC. Raghwa is a former winner of the "Entrepreneur of the Year" award.

### **Peter Haubrich**

President Okanagan Research & Innovation Centre (ORIC)

Peter Haubrich is an executive with University degree in Electrical Engineering and over 25 years of international experience in R&D and Innovation Management in the Consumer Electronics industry. Peter has created highly successful and innovative teams in Europe and Japan. In 2005 Peter established a new independent Research and Innovation Centre in the Okanagan Valley (ORIC), co-located with the White Lake Radio Observatory south of Penticton (NRC-DRAO). Before moving to Canada, Peter was Director Technology Management and Director European Research & Development Laboratories of SONY in Stuttgart and Berlin, Germany. Before working for SONY, Peter had management functions at Grundig in Germany and Royal Philips in the Netherlands, Germany, Austria and Japan. He holds 2 patents.

### **Andrew Hay**

Dr. Andrew Hay, P.Eng. is the Vice President Education of Okanagan College. He has a wide range of experience in science and technology, with a particular focus on engineering technology education. He is a member of the Association of Professional Engineers and Geoscientists of B.C., the Association of Professional Engineers, Geologist and Geophysicists of Alberta, the Association of Applied Scientists, Technologist and Technicians of B.C., and the Society of Manufacturing Engineers. He also represents the B.C. colleges on the Technology Education and Careers Council as a board member.

### **David Jones**

David P. Jones is the Associate Director for University Industry Liaison Office (UILO) at The University of British Columbia, Okanagan Campus. In this capacity, David is responsible for negotiating institutional agreements, business development, assessing and patenting technologies disclosed to the UILO, licensing technology, and assisting spin-off companies in various aspects of formation and financing.

### **Mike Martin**

In late 1993 Mike left Northern Computer and was hired by Bridges Initiative Inc as VP Sales and Marketing. He stayed at Bridges for almost ten years and views it as the most incredible business experience of his life. During the period he was in charge of sales and marketing, Bridges revenue grew from zero to almost 18 million dollars a year they acquired their largest competitor, went public, and became one of the high tech darlings in the Okanagan Valley.

In 2002 Martin went back to school while working full time to earn an MBA online through Athabasca University. He graduated with the highest mark in the graduating class (4.0) in late 2005. Since leaving Bridges in 2003 Martin has worked for two other high tech Okanagan firms, MicroSurvey Software and Quantech Software.com in key sales and marketing roles. Martin is currently employed by Quantech Software.

### **Jason Richards**

After graduating, Jason joined Workfire Technologies, an Internet Acceleration company based in Kelowna. After two years working with the development and marketing departments, Workfire was sold to Packeteer Inc. for CDN\$120 Million in 2000. At Packeteer, Jason spent two years in engineering and customer operations before taking a role in Colorado in the Packeteer sales organization. Jason left Packeteer in early 2008 as one of the top performing Regional Sales Managers at Packeteer to pursue other opportunities. Packeteer was recently acquired by Blue Coat Systems for USD\$268 Million.

Jason recently returned to the Okanagan Valley and founded Vineyard Networks. Vineyard Networks is a pioneer in the development and distribution of MPLS Network Management Solutions. Jason is currently President and CEO at Vineyard Networks.

#### **Dr. Ian Stuart**

Before assuming the role of Dean, Faculty of Management at UBC Okanagan, Dr. Ian Stuart was the Director of the Gerald Schwartz School of Business and Information Systems at St. Francis Xavier University and was Director of Graduate Programs at the University of Victoria's Faculty of Business. Prior to his career in academe, Dr. Stuart worked in the private sector for 11 years for Computing Devices of Canada, Atomic Energy of Canada and Esso Resources/Imperial Oil. Dr. Stuart teaches courses in operations management, quality management and supply chain management.

#### **Jack Van der Star**

Jack is the founder and CEO of WAVETEQ Communications Inc. He has over 25 years of relevant telecommunications industry experience having held various executive positions and as a respected communications industry consultant.

Jack was CTO for a Milpitas, California based mmWave radio manufacturing company that successfully developed and deployed a radio product based from its foundry produced mmWave chip set. Jack also holds a video-on-demand patent and participated in the development of the 802.16 standard.

Jack is the Secretary of the Okanagan Partnership - Engineering Advisory Committee which succeeded in having the UBCO engineering school implemented the Vice-Chair of the Okanagan Valley Research and Innovation Centre and a Director of the Okanagan Science and Technology Council.

Jack earned his BAsC and MASc from the University of British Columbia and is a Professional Engineer licensed to practice in Canada.

#### **Sonja Vrcic**

Sonja Vrcic is a software engineer with National Research Council of Canada, Herzberg Institute of Astrophysics, Dominion Radio Astrophysical Observatory near Penticton.

Sonja has BSc in Electrical Engineering and 20+ years of experience in the development of the real-time systems used for radio-astronomy and telecommunications, as well as other systems that require real-time supervisory and control. Before joining National Research Council she gained an extensive experience in industry with the companies such as Nortel Networks, Newbridge Networks (now part of Alcatel) and Imedia/Terayon.

#### **Steve W Wandler**

After successfully guiding his company (YourTechOnline.com) through an acquisition by SupportSoft Inc, a public company in the Silicon Valley, Steve moved to the San Francisco Bay Area to join SupportSoft Inc. in a Senior Director role. Steve is charged with helping to lead the company's consumer division, support.com, into a leadership position in the Online Technical Support Services space. Steve has 8 years of experience in the technical services industry and the work from home delivery model, and is considered a pioneer in the industry. While leading YourTechOnline he received attention of fortune 50 companies such as Dell and has been asked to speak into forming their next generation of Computer Technical Support.